

# **Propertyexam.com Realtor Classes**

### **HUD 203K & Homestyle RENOVATION MORTGAGES (90 minutes)**

- Covers the program process, rewards, and restrictions. Also covers the marketing potential and important relevance in today's real estate market.

### **ANCILLARY HOME INSPECTION 1 (60 minutes)**

- Covers the Oregon Wood Stove Law, new radon building requirements, and the truth about radon. Explores radon remediation techniques.
- Details the home inspection process, and explains how the home inspection, if handled correctly, can reduce stress, eliminate fear, and create a smooth buying process.

## **ANCILLARY HOME INSPECTION 2 (60 minutes)**

- Explains infrared thermal imaging, environmental testing (mold & allergens), and moisture intrusion problems (and shows the effectiveness of thermal imaging in detecting problems).
- Details using the home inspection process as an effective marketing tool.

# **PORTLAND'S HOME ENERGY SCORE PROGRAM- UPDATED (90 minutes)**

- A practical, honest and realistic point of view on this program
- How HES affects the local Market and how to work with it
- Covers the new City of Portland Home Energy Score Requirements
- Explores the scoring model and explains which attributes impact the score the most.

## **GREEN BUILDINGS (60 minutes)**

- Covers energy audits, energy efficient remodeling, the Oregon Energy Trust programs. Looks at basic principles of building science, thermodynamics, and energy efficiency.
- Details the real economic and sustainable benefits of energy performance upgrades and retrofits.



#### MANAGING THE HOME INSPECTION FOR REALTORS (2 hours)

The home inspection is one of the most crucial parts of the home buying process. Offers are finalized or revoked as a result of a home inspector's report. A home inspection can be a source of anxiety for buyers, sellers, and real estate agents. However, real estate agents can ease some of their clients' anxieties by helping them to be better educated and prepared for the home inspection process. A good home inspection should be thorough so that all parties have confidence when completing the home buying process.

#### Understanding Lead and Mold Tests: What Real Estate Agents Need to Know (90 Minutes)

The presence of lead or mold in a home can derail the home buying process. Participants of this course will learn common characteristics of lead and mold found in homes and health issues associated with both. The instructor will assist participants through mold and lead testing. Real estate agents who take this course will be better equipped to communicate the implications and importance of mold and lead testing to their clients and will leave the course with strategies to diminish the impact of mold and lead when buying and selling a property.

#### **Commercial Property Inspections (90 minutes)**

This course presents an overview of a professional, complete commercial property inspection to ASTM standards. It will compare this to the method of having property evaluated by multiple specialty contractors. The gaps that will typically leave in the property analysis and the potential problems this can create. How to provide comprehensive "due diligence" in a timely fashion that protects everyone. The need for Cost projections for financial planning and valuation. Current technology that can help analyze property like Infrared and environmental testing.

Other specialized classes are available upon request (Ex: Wells, Septic, Rural Properties).