



November 26, 2017

City of Portland Home Energy Score (HES) Training for Realtors

By: Scott Harris of Propertyexam corp.

There is a lot of angst, mystery and some misinformation regarding this mandatory program that starts 1/1/18. I am offering a 1-hour CEU approved class on this program, clarifying how it will work and providing some practical insight how to avoid some inherent and perceived pitfalls we all expect. I have a unique perspective about how this is all going to work and how to use the program based upon personal experience. I've been deeply involved in every aspect of energy auditing/surveys/construction and analysis for many years.

My Energy Certification "profile":

Energy Star Verifier, Building Performance Institute (BPI) Building Science Trainer (have taught over 500 people across the country to be BPI Building Analysts and Weatherization Techs), Commercial Property Building analyst, Building Performance Contractor and Consultant, Level III Infrared Thermographer, Engineer, Energy Trusts Trade Ally, Home Inspector, General Contractor and Department of Energy Home Energy Score Assessor.

I've seen a lot of "evolution" over the last 12 years and across the country. I've been immersed in different systems, bringing us to the apex of this required HES system locally. The system itself is relatively simple, practical and amazingly accurate. However, there is some "subjectivity" that will be influenced by the practical experience of whomever is conducting the Survey. I very much want to share the specific Earth Advantage presentation and my observations and practical experience regarding this program.

Taking the right steps regarding how you as realtors go about obtaining a listing HES Score, presenting and publishing that information will be important and can affect the perception of some home values. I believe I can offer some good strategies to mitigate miss understandings and some of the negative impact.

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I can offer this training without any cooperative effort or scheduling with any other outside entity. As an Earth Advantage Approved Trainer, I only must submit an attendance sheet to them for you to receive CEU certification. That makes this "easy peasy".

I would very much like to get this training scheduled in before the mandatory program implementation at the 1<sup>st</sup> of the year. This is a good time of the year for all of us, typically a "slower" period for Real Estate. However, if you cannot, I will still offer this training, although I expect to become pretty busy as we move along.

Please call my office or email me if you have any questions. Call my office to schedule Training appointments.

Sincerely,



Scott Harris, CEO Propertyexam corp.