

## Propertyexam Realtor classes by Scott Harris

### The HUD 203K renovation Mortgage Program

90 minutes

This comprehensive presentation covers all aspects of the HUD/FHA renovation mortgage program from finding a home that needs repair, initial consultation to completion. The 203K program has been around for 30 years but it has evolved considerably. Miss steps can be easily avoided and the process, if started correctly is pushbutton. This presentation goes through the program process, rewards and restrictions. It also covers the marketing potential and important relevance in today's real estate market.

### Ancillary Home Inspections 1

1 hour

The Oregon Wood Stove Law, New Radon building requirements, the truth about radon and making the home inspection a valuable tool of the buying process.

This program explains the new Oregon "Heat Safe" or woodstove law. DEQ regulations and what it all really means as part of a real estate transaction now. The new Radon building code practices will be explained and Radon remediation techniques explored. The need for, and reality of radon testing as part of the real estate transaction will be covered. The miss information that has been disseminated to the public will be exposed and "de-bunked". How the home inspection process, if handled correctly can reduce stress, eliminate fear and make the buying process smoother.

### Ancillary Home Inspections 2

1 hour

Infrared Thermal Imaging, environmental testing (mold & allergens), moisture intrusion problems and the inspection process as a marketing tool.

This program is particularly important in the Pacific Northwest where moisture intrusion problems can be both pervasive and destructive. It will show how Infrared Thermal Imaging as a tool can diagnose moisture intrusion and identify precise correction. Environmental testing is a growing need in residential structures. This will cover the real benefits, limitations and debunk misinformation that has been disseminated to the public. Knowledge can eliminate the fear of the unknown. Independent, accurate communication of conditions can help market real estate.

### Green Buildings

1 hour

Energy Audits, energy efficient remodeling and the Oregon Energy Trust. Building, buying and inspecting the energy efficient home.

There is a plethora of information and miss information about “green building” and “energy audits”. This program will present the real cash and sustainable benefits to analysis and retro fit of existing buildings. There are many different organizations and methodologies to determining energy efficiency. We will discuss the pros and cons of the major aspects and the best practices of the industry.